

### CRM New Incentive

Unpaid bookings: (₹49) for PT only

Bookings	Minimum bookings to qualify	Incentive	Maximum bookings	Incentive
100+	100	₹1500 (15x100)	150	₹2250 (15x150)
150+	151	₹3020 (20x151)	200	₹4000 (20x200)
200+	201	₹6030 (30x201)	300	₹9000 (30x300)

Paid bookings: (Subscription payment)

Total bookings need to be more than 40

From 41<sup>st</sup> booking, eligible for incentive of:

PT 3 months	₹150
PT 6 months	₹200
PT 12 months	₹250
FT	₹300
Japa any	₹200